

7D Fairways Circle St. Charles, MO 63303 (636) 946-2236 westmannappraisal.com

INVOICE

0003603

DATE

06/13/2022

REFERENCE

Internal Order #: 0003603 Lender Case #:

Client File #:

Main File # on form: 0003603

Other File # on form: Federal Tax ID: Employer ID:

Telephone Number: Fax Number:
Alternate Number: E-Mail:

For an appraisal of the real property located at 434 Highway W, Foristell, MO 63348.

DESCRIPTION

T0:

Mr. Michael Whitley

Schlichtemier, Veda

Foristell, MO 63348

434 Highway W

Lender: Schlichtemier, Veda Client: Schlichtemier, Veda

Purchaser/Borrower: Schlichtemier Trust
Property Address: 434 Highway W
City: Foristell

County: St. Charles State: MO Zip: 63348
Legal Description: Part S1/2 NE1/4 of Section 18, Township 47 North, Range 1 East, St. Charles County, MO

FEES AMOUNT

appraisal fee SUBTOTAL 375.00

PAYMENTS AMOUNT

Please Return This Portion With Your Payment

FROM:

Mr. Michael Whitley Schlichtemier, Veda 434 Highway W Foristell, MO 63348

Telephone Number: Fax Number:
Alternate Number: E-Mail:

T0:

Westmann Appraisal Service Westmann Appraisal Service 7 Fairways Cir Apt D Saint Charles, MO 63303-3329 AMOUNT DUE: \$ 0.00

AMOUNT ENCLOSED: \$

0003603

DATE

06/13/2022

REFERENCE

Internal Order #: 0003603 Lender Case #:

Client File #:

Main File # on form: 0003603

Other File # on form: Federal Tax ID: Employer ID:



Michael Westmann, SRA Westmann Appraisal Service 7D Fairways Circle Saint Charles, MO 63303

June 13, 2022

Schlichtemier, Veda 434 Highway W Foristell, MO 63348

RE: 434 Highway W

Foristell, MO 63348

Owners: Schlichtemier Trust

File No.: 0003603

Dear ladies and gentlemen,

As per your request, and for the purpose of providing an opinion of the Market Value of the fee simple rights in the above-mentioned property, I have inspected the subject property, and made careful investigation of matters pertinent to value.

The accompanying report, of which this letter is a part, describes the subject property and the method of appraisal in detail and contains pertinent data that was considered in reaching a conclusion of most probable selling price. A certification is included in the addenda of this report.

The opinion of Market Value, subject to limiting conditions and certification contained in this report as of June 13, 2022 is:

FIVE HUNDRED AND FIFTY FIVE THOUSAND DOLLARS (\$555,000)

Respectfully submitted,

Michael Westmann, SRA

| | Client File #: | | Appraisal File #: 0003603 | | | | | |
|--|--|--|---|--|--|--|--|--|
| | Appraisal Report · Residential | | | | | | | |
| | Appraisal Company | : Westmann Appra | sal Service | | | | | |
| | Address: 7D Fa | airways Circle, Saint C | narles, MO 63303 | | | | | |
| Form 100.05* | Phone: 636-946- | -2236 Fax: | Website: westmannappraisal.com | | | | | |
| Appraiser: Michael Westmar | nn, SRA | | Co-Appraiser: | | | | | |
| Al Membership (if any): SRA | A MAI SRPA | ☐ AI-GRS ☐ AI-RRS | Al Membership (if any): SRA MAI SRPA Al-GRS Al-RRS | | | | | |
| Al Status (if any): Candidate for | or Designation | Practicing Affiliate | Al Status (if any): Candidate for Designation Practicing Affiliate | | | | | |
| Other Professional Affiliation: | | | Other Professional Affiliation: | | | | | |
| E-mail: office@westmannap | opraisal.com | | E-mail: | | | | | |
| Client: Schlichtemier, Veda | l | | Contact: Mr. Michael Whitley | | | | | |
| Address: 434 Highway W, Fo | ristell, MO 63348 | | | | | | | |
| Phone: | Fax: | | E-mail: mwhitley@peaknet.com | | | | | |
| SUBJECT PROPERTY IDENTIFIC | CATION | | | | | | | |
| Address: 434 Highway W | | | | | | | | |
| City: Foristell | | County: St. Charle | | | | | | |
| Legal Description: Part S1/2 | NE1/4 of Section | 18, Township 47 North | , Range 1 East, St. Charles County, MO | | | | | |
| Tax Parcel #: T120100002 & | 736110A001 | | RE Taxes: 3,701.35 Tax Year: 2022 | | | | | |
| Use of the Real Estate As of the Date | te of Value: | Single-Family Re | sidential | | | | | |
| Use of the Real Estate Reflected in | the Appraisal: | Single-Family Re | sidential | | | | | |
| Opinion of highest and best use (if | . , | Single-Family Re | sidential | | | | | |
| SUBJECT PROPERTY HISTORY | , | | | | | | | |
| Owner of Record: Schlichter | mier Trust | | | | | | | |
| | in excess of three yor sale within the pa o have stabilized a | years prior to the date of est three years. Property and have increased over | the appraisal. According to the local multiple listing service, the subject priced in the subject's market declined from around 2006 until the middle | | | | | |
| Bootipaon and analysis of agrosin | one of our (contrac | toy, nothings, and options. | Hole Klown | | | | | |
| RECONCILIATIONS AND CONC | LUSIONS | | | | | | | |
| Indication of Value by Sales Compa | ••• | | \$ 555,000 | | | | | |
| Indication of Value by Cost Approac | | | \$ 562,071 | | | | | |
| Indication of Value by Income Appr | oach | | \$ n/a | | | | | |
| Final Reconciliation of the Methods best tests the reactions of typic applicable because of the lack | cal buyers and sel | lers. The cost approac | es comparison analysis is the most reliable indicator of value since it h supports the value conclusion. The income approach is not garea. | | | | | |
| Opinion of Value as of: | 06/13/20 | 22 | \$ 555,000 | | | | | |
| Exposure Time: 60 days | 00/13/20 | LL | Ψ JJJ,000 | | | | | |
| | et to: W Hypoth | etical Conditions and/ | or Fytraordinary Assumptions sited on the following page | | | | | |
| The above opinion is subje | οι ιυ. 🔀 πγρυιπ | etical Conditions and/ | or Extraordinary Assumptions cited on the following page. | | | | | |

| | | | | | | | | | Main File No. 00036 |
|---|--|---|--|---|---|---|--|--|---|
| Client: | Schlichtemi | er, Veda | | | | Client File #: | | | |
| Subject Property: | | | ell, MO 63348 | | | Appraisal File # | | 0003603 | |
| MARKET AREA AN | ALYSIS | | | | | | | | |
| Location Urban Suburban Rural Neighborhoo | Built Up ☐ Under 25 ☐ 25-75% ☐ Over 759 od Single Family Pro | 6 | Growth ☐ Rapid ☐ Stable ☐ Slow | Neighborho | Supply & Demand Shortage In Balance Over Supply od Land Use | Value Trend ☑ Increasin ☐ Stable ☐ Decreasi Neighborhoo MO | ng [| 「ypical Market Under 3 M 3-6 Montr Over 6 Mo City o | lonths is |
| 60,000 2,000,000 | Low High Predominant | new 120 8 | 1 Family _ Condo _ Multifamily _ | | Commercial 7 Vacant 40 | % PUD 🗌 Co | ondo 🗌 F | 10A: \$ | / |
| immediate area is The subject prope shopping areas ar SEE ATTACHED Multiple listing dat the subject's price supply in the subje | improved with sirty fronts Highward schools are load ADDENDUM. a indicates the manage (\$300,000 ect's market segre | ngle-family l ny W, a state cated in clos narket is mos 0 - \$600,000 nent. Propei | homes of mixe e-maintained the se proximity to st active in the) and marketing rty prices seen | ed styles, a noroughfa the subjection spring an ag area as n to have | nway 64 (E) and the Vages, physical conditions. A new county park of property. Utilities, put disummer months. Addelineated in the second creased over the part of the second creased creased over the part of the second creased | ons and constr is located nea olice and fire p eccording to the tion above, efforts st year. All typ | uction qua ar to the exprotection local mul ective den es of finar | alities on 3+ ast. Highwa appear to b tiple listing nand excee | e acre sites. ay access, be adequate. service, in eds the vailable with |
| | 642.64/230.69 X | 994.5/IRR | | | Area: 6.88 Acres | | | | |
| View: average- | good | | | | Shape: irregular | | | | |
| | ears adequate | | | | Utility: average | | | | |
| Site Similarity/Confo | | hood | | | Zoning/Deed Restriction | n | | | |
| Size: Smaller than Typic Typical Larger than Typic | | View: ⊠ Favorable □ Typical □ Less that | | | Zoning: R-1 Single I Residential Legal No zo Legal, non-conformi | ning | ☐ Yes | □ No ⊠ ts Reviewed ⊠ No | & Restrictions Unknown |
| Utilities | | | | | Off Site Improvements | | | · · · | 11/4/ |
| Electric | Public Oth | er | | | Street 🖂 Pu | ıblic Privat | ie asph | alt | |

Site description and characteristics: The site has rolling topographical features with some mature trees. The rear has a gentle downward slope (east). The site contains a small pond. No adverse easements or encroachments noted at the time of inspection. SEE ATTACHED SURVEY.

Alley

Sidewalk

Street Lights

Public

Public

Public

Private

Private

Private

asphalt

none

none

none

| HIGHEST | AND BEST | USE ANA | LYSIS |
|---------|----------|---------|-------|
| | | | |

Gas

Water

Sewer

Present Use Proposed Use Other

Public

□ Public

Public

Other

Other

○ Other

propane

private

Summary of highest and best use analysis: The highest and best use of the subject property is a single-family use. The subject property is located in an area primarily improved with single-family residences. As the area primarily serves residential or agricultural uses, the only commercial development in the area typically occurs on higher traffic, corner sites.

| Main | File No | . 0003603 |
|------|---------|-----------|

| Client: | Schlichtemier, Veda | Client File #: | |
|-------------------|------------------------------------|-------------------|---------|
| Subject Property: | 434 Highway W, Foristell, MO 63348 | Appraisal File #: | 0003603 |

| IMPROVEMENTS A | ANALYSIS | | | | | | | | | | | | | | |
|--|---|--|--|---|-------------------------------------|-----------------------|------------------------------|------------------------------|--------------------------------------|---|-----------------------------------|---|---|---|----------------------------|
| General | Des | sign: ranc | zh | No. of Unit | s: 2 | | No. of | Stories: 1 | | Actual Age | e: 50 | 3 | Effective | Age: ; | 30 years |
| 🗵 Existing 🗌 Und | Existing Under Construction Proposed Attached Detached Manufactured In | | | | | | ☐ Mod | ular | | | | | | | |
| Other: shed (54.1 | X 105.2) | wood trus | s frame with | n a rock floo | r; she | ed (5 | 54.3 X | 66) conc | rete flo | or with a | n 8 X | (10.4 | office; heate | ed | |
| Exterior Elements | Roof | iing: as | sphalt shing | jle | Sir | iding: | bv | /wood shi | ngle | | W | /indows | : dh woo | d | |
| ☐ Patio none | | ⊠ Deck | apx 257 sf | i 🗵 | Porch | 6 | X 24 | | ☐ Po | ol none | | | ☐ Fence | none | |
| Other: enclosed so | ther: enclosed soffit; enclosed porch (24.5 X 32) | | | | | | | | | | | | | | |
| Interior Elements | Floc | | arpet/vinyl | | W | /alls: | dry | ywall | | | \boxtimes | Firepl | ace # 2 | | |
| Kitchen: Refrige | rator 🖂 | Range 🗵 | 🛮 Oven 🖂 🛭 | Fan/Hood | Mic | crow | ave [| ⊠ Dishwa | sher | Counterto | ps: | lamir | nate | | |
| Other: wood cabin | ets in kitc | hen | | | | | | | | | | | | | |
| Foundation | | Crawl Spac | e none | | |] Slal | b nor | пе | | | | Baseı | ment 100% | 6 poure | d concrete |
| Other: sump pump | , walkout | .s | | | | | | | | | | | ı | | |
| Attic | | None 🖂 | Scuttle | | |] Dro | p Stair | | | Stairway | | | ☐ Fini | shed | |
| Mechanicals | HVA | AC: forced | d air | | | uel: | electr | ric | | | Ai | ir Cond | itioning: ce | ntral | |
| Car Storage | | Driveway | rock | ⊠ Ga | rage | 2 ca | ar gara | age 🗀 | Carpo | rt | | | | dryw | all |
| Other Elements | firep | olaces in livin | ng room and en | iclosed porch; | wood ca | abine | ts in kitc | chen; four-ca | ır basen | ent garage; | ; 50 ga | allon hea | ater and a 200 a | mp panel | with a 100 |
| amp sub panel. | | | | | | | | | | | | | | | |
| The 18 X 28 wing on the re | | | • | | | | | • | | • | | | • | ath in the ba | asement. |
| The area is connected to the | | | door located in the | e laundry. The gr | ound area | a for tl | he addition | on is included i | n the ove | all gross livin | g area | for the su | bject residence. | | |
| Above Grade Gross | | _ , | Vitaban | Don E | !!,, | - | 724 | Badrma | # Pot | - 11410 | | | Athau | Δ ** | - 0 = F1 |
| Level 1 | Living X | Dining X | Kitchen X | Den F | amily | | Rec. | Bedrms 5 | # Bati | is Utilit | | | Other | Ait | ea Sq. Ft. 2,286 |
| Level 2 | | | | | — | +- | | | - 3 | lauri | шу | | | | ۷,۷۰۰ |
| 20.0.2 | | | | | | | | | | | | | | | |
| Finished area above | grade conta | ains: | Bedroom(s): | : 5 | | | Bath | (s): 3 | | | | GLA: | 2,286 | | |
| Summarize Above Gr bedrooms have car ceramic wainscot, v | rpet floors. | . The kitch | nen and bath | ns have vinyl | floors. | s. The | e living | g room and | d enclo | sed porch | n have | e firepl | | aths hav | e a |
| Below Grade Area o | r Other Are | a | | | | | | | | | | | | | |
| | Living | Dining | Kitchen | Den F | amily | F | Rec. | Bedrms | # Bati | ns Utilit | ty | % | Finished | Are | ea Sq. Ft. |
| Below Grade | Х | | Х | | | | | | .5 | | | | 22 | | 2,286 |
| Other Area | | ļļ | | | | <u> </u> | | | | | | | | | |
| Summarize below grade and/or other area improvements: The walkout basement has finished living area consisting of a kitchen, a living room and a half bath. The kitchen area has a vinyl floor, drywall walls and a drywall ceiling. The kitchen has white cabinets, a range and a range hood. The kitchen has a washer/dryer hookup. The living room has a vinyl floor. The half bath has a vinyl floor, drywall walls and a drywall ceiling. The basement area has electric baseboard heat and window air conditioning. The basement has a two-car garage, a sump pump and contains the utility plant. Discuss physical depreciation and functional or external obsolescence: The roof is a year old. The master bath was updated a year ago, | | | | | | | | | | | | | | | |
| • • | s the utilit | ty plant. | | | | | The | roof is a | | | | | | | r ago |
| • • | is the utility oreciation and was updating and integrated in the come repart. No extern | ty plant. and function ated near terior pain air. The su rnal obsole | nal or external 5 years ago nt are near tl ubject reside escence obs | l obsolescenc o. The base the end of the ence is gene served. | e: ment (neir ec erally i | gara cono in av | age do omic liv verage | oors are noves. The septical | year c ew. Th sewage condit | old. The mater he water he disposation. The f | naste neate Il sys floor | er bath er and tem lik plan/la | was update a/c unit are cely requires | d a yea near 5 y update rs to me | rears old. . The eet |

| Client: | Schlichtemier, Veda | Client File #: | |
|-------------------|------------------------------------|-------------------|---------|
| Subject Property: | 434 Highway W, Foristell, MO 63348 | Appraisal File #: | 0003603 |

| | SITE VALUATION Site Valuation Methodology | | | | | | | | | | |
|--|---|-----------------------|---------------------|---------------|-------------------------|-----------------|-----------------------|--------------|--|--|--|
| that have elements | Sales Comparison Approach: A set of procedures in which a value indication is derived by comparing the property being appraised to similar properties that have been sold recently, then applying appropriate units of comparison and making adjustments to the sale prices of the comparables based on the elements of comparison. The sales comparison approach may be used to value improved properties, vacant land, or land being considered as though vacant; it is the most common and preferred method of land valuation when an adequate supply of comparable sales are available. | | | | | | | | | | |
| Market Extraction: A method of estimating land value in which the depreciated cost of the improvements on the improved property is estimated and deducted from the total sale price to arrive at an estimated sale price for the land; most effective when the improvements contribute little to the total sale price of the property. | | | | | | | | | | | |
| Alternative | e Method: (Descr | ribe methodology and | rationale) | | | | | | | | |
| | | | | | | | | | | | |
| Site Valuation | | | | | | | | | | | |
| | <u></u> ГЕМ | SUBJECT | COMPARIS | ON 1 | COMPARIS | 60N 2 | COMPARIS | ON 3 | | | |
| Address | 434 Highway | | 7 acres off Eisenb | | 5.76 acres Sams (| | 4.16 acres on Stee | | | | |
| | Foristell, MO | | O'Fallon, MO 633 | 66 | Foristell, MO 633 | | Foristell, MO 6334 | .8 | | | |
| Proximity to \$ | | | 9.2 miles NE | | 5 miles S | | 2.8 miles N | | | | |
| Data Source/ | 1 | | county records, | | county records,` | | county records, | | | | |
| Verification | | | MLS/EXP Realty, | LLC | MLS/Meyer & Co | Real Estate | MLS/Berkshire Hathawa | ay - Select | | | |
| Sales Price | | \$ | | \$ 199,900 | - | \$ 195,000 | | \$ 150,000 | | | |
| Price / Acr | e e | \$ | | \$ 28,557.14 | | \$ 33,854.17 | | \$ 36,057.69 | | | |
| Sale Date | | 06/13/2022 | 06/10/2022 | | 02/24/2022 | +3,900 | 01/28/2022 | +3,700 | | | |
| Location | | average | average | | average | | average | | | | |
| Site Size | | 6.88 Acres | 7 acres | -2,600 | 5.76 acres | +24,400 | 4.16 acres | +59,200 | | | |
| Site View | | average-good | average | +10,000 | average-good | | average | +10,000 | | | |
| Site Improver | ments | none | none | | none | | none | | | | |
| utilities | | public water | none | +10,000 | none | +10,000 | none | +10,000 | | | |
| | | | | | | | | | | | |
| | | | | | | | | | | | |
| | | | | | | | | | | | |
| | | | | | | | | | | | |
| Net Adjustme | ent | | | \$ 17,400 | | \$ 38,300 | | \$ 82,900 | | | |
| | | | Net Adj. 8.7 % | | Net Adj. 19.6 % | | Net Adj. 55.3% | | | | |
| Indicated Val | | | Gross Adj. 11.3 % | \$ 217,300 | Gross Adj. 19.6 % | \$ 233,300 | Gross Adj. 55.3% | | | | |
| Prior Transfe History | r no recei | nt sales history | no prior sale: | s history | no prior sale | s history | sold 12/05/2000 | for \$50,000 | | | |
| Site Valuation | | • | narketing area has | | | | | | | | |
| | | ral marketing area | | | | | | | | | |
| | | ty to the subject pro | operty. Sales #1 & | #4 are most s | imilar in terms of si | ze. Sales #1, | #2 & #4 require the | e least | | | |
| absolute ac | ljustment. | | | | | | | | | | |
| | | | | | | | | | | | |
| | | | | | | | | | | | |
| | | | | | | | | | | | |
| Site Valuation | Reconciliation: | Sales #1, # | 2 & #3 are given th | ne most weigh | t in the reconciliation | on of value. Th | ne subject site has | an | | | |
| estimated of | contributory va | lue of \$230,000. | J | J | | | • | | | | |
| | | | | | | | | | | | |
| | | | | | | | | | | | |
| | | | | | | | | | | | |
| | | | | | | | | l | | | |
| Opinion of S | Sita Valua | | | <u> </u> | 20.000 | | | | | | |
| obillion of g | nic value | | | \$ 2 | 230,000 | | | I | | | |

| Client: | Schlichtemier, Veda | Client File #: | |
|-------------------|------------------------------------|-------------------|---------|
| Subject Property: | 434 Highway W, Foristell, MO 63348 | Appraisal File #: | 0003603 |

| COST APPROACH | | |
|---|---|------------------------------------|
| Cost Approach Definitions | | |
| Reproduction Cost is the estimated cost to construct, at current prices as of the effective appra appraised, using the same materials, construction standards, design, layout, and quality of work superadequacies, and obsolescence of the subject building. | | |
| Replacement Cost is the estimated cost to construct, at current prices as of the effective app being appraised, using modern materials and current standards, design and layout. | praisal date, a building with | utility equivalent to the building |
| Cost Approach Analysis | | |
| Estimated Cost New | | |
| Above Grade Living Area 2,286 Sc | Gq. Ft @ \$ 112.93 | =\$ 258,158 |
| Finished Below Grade Area 504 Sc | Sq. Ft @ \$ 23.27 | =\$ 11,728 |
| Unfinished Below Grade Area 2,286 Sc | Sq. Ft @ \$ 25.00 | =\$ 57,150 |
| Other Area Sc | Sq. Ft @ \$ | =\$ |
| Car Storage 768 Sc | Sq. Ft @ \$ 29.70 | =\$ 22,810 |
| porches, fps, kit eqpt, etc. | | \$ 84,828 |
| shed (54 X 105.2) @ \$21.75/sq. ft. | | \$ 123,561 |
| shed (54.3 X 66) @ \$26.76/sq.ft. | | \$ 95,908 |
| Total Estimated Cost New | | \$ 654,143 |
| Less Depreciation | | |
| Physical 50.00 | 0 % = \$ 327,072 | |
| Functional | \$ | |
| External | \$ | |
| Total Depreciation | | \$ 327,072 |
| Depreciated Value of Improvements | | \$ 327,071 |
| Contributory Value of Site Improvements | | \$ 5,000 |
| | | \$ |
| | | \$ |
| | | \$ |
| Opinion of Site Value | | \$ 230,000 |
| Indicated Value | | \$ 562,071 |
| Cost Approach Comments (Data Sources, Depreciation Basis, Site Value, Etc.): SEE BU AREA COMPUTATIONS. Replacement cost figures taken from the Marshall and Swift (subject residence has an estimated effective age of 30 years. The house has an estimated contributory value of the subject site is taken from the site valuation section cobserved. | Cost Handbook (03/2022) nated remaining economic | life of 30 years. The |
| Cost Approach Reconciliation: The cost approach supports the value conclusion. | | |
| Indication of Value by Cost Approach \$ 562,071 | | |

| Client: | Schlichtemier, Veda | Client File #: | |
|-------------------|------------------------------------|-------------------|---------|
| Subject Property: | 434 Highway W, Foristell, MO 63348 | Appraisal File #: | 0003603 |

| SALES COMPARISON APPROACH | | | | | | | |
|-------------------------------|-----------------------|--------------------|------------------|---------------------|-----------------|-----------------------|---|
| ITEM | SUBJECT | COMPARIS | ON 1 | COMPARIS | ON 2 | COMPARIS | ON 3 |
| Address 434 Highway | W | 21 Timberland Dr | | 942 Highway W | | 1100 Highway T | |
| Foristell, MO | 63348 | Foristell, MO 6334 | 18 | Foristell, MO 6334 | 18 | Foristell, MO 6334 | 18 |
| Proximity to Subject | | 2.11 miles S | | 1.40 miles NE | | 4.45 miles S | |
| Data Source/ | | county records, | | county records, | | county records, | |
| Verification | | MLS/Berkley Realty | y | MLS/Trophy Prope | rties & Auction | MLS/Coldwell Banker - | Gundaker |
| Original List Price | \$ | | \$ 599,900 | | \$ 375,000 | | \$ 375,000 |
| Final List Price | \$ | | \$ 569,900 | | \$ 375,000 | | \$ 339,900 |
| Sale Price | \$ | | \$ 550,000 | | \$ 375,000 | | \$ 336,000 |
| Sale Price % of Original List | % | | 91.7 % | | 100.0 % | | 89.6 % |
| Sale Price % of Final List | % | | 96.5 % | | 100.0 % | | 98.9 % |
| Closing Date | | 04/13/2022 | | 12/29/2021 | | 12/21/2021 | |
| Days On Market | | 50 days | | 40 days | | 117 days | |
| Price/Gross Living Area | \$ | \$ 275.55 | | \$ 234.52 | | \$ 162.63 | |
| | DESCRIPTION | DESCRIPTION | + (-) Adjustment | DESCRIPTION | +(-) Adjustment | DESCRIPTION | +(-) Adjustment |
| Financing Type | cash equivalent | cash | | conventional | | FHA w/sales | |
| Concessions | transaction | | | no concession | | concession | -6,000 |
| Contract Date | 06/13/2022 | 03/09/2022 | +8,300 | 11/28/2021 | +15,000 | 11/08/2021 | +13,400 |
| Location | average | average | | average | | average | |
| Site Size | 6.88 Acres | 7.48 acres | -13,100 | 3.04 acres | +83,600 | | +84,500 |
| Site Views/Appeal | average-good | average | | average | | average | +10,000 |
| Design and Appeal | ranch/average | ranch/avg-good | | ranch/average | , | ranch/average | |
| Quality of Construction | bv/frame/average | | , | vinyl/average | | bv/avg-good | -5,000 |
| Age | 53 | 42 years | -22.000 | 68 years | +30.000 | 52 years | -2,000 |
| Condition | average | good | -22,000 | - | | average | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, |
| Above Grade Bedrooms | Bedrooms 5 | Bedrooms 3 | , | Bedrooms 2 | , | Bedrooms 4 | |
| Above Grade Baths | Baths 3 | Baths 3 | | Baths 1.5 | +12,500 | Baths 3 | |
| Gross Living Area | 2,286 Sq.Ft. | 1,996 Sq.Ft. | +13,100 | | +30,900 | 2,066 Sq.Ft. | +9,900 |
| Below Grade Area | 100% basement | full basement | , , , , , | part basement | , | full basement | |
| Below Grade Finish | 22% finish + w/o | egual finish + w/o | | | · · | infer fin + w/o | +7,500 |
| Other Area | none | none | | none | , | none | |
| | | | | | | | |
| Functional Utility | average | average | | average | | average | |
| Heating/Cooling | fwa/central | fwa/central | | fwa/central | | fwa/central | |
| Car Storage | 2 car gar/bsmt gar | 2 car garage | -2,000 | none | +20,000 | 2 car garage | +2,000 |
| porches, decks, patios | porch, encl porch | | | porch, deck, | | porch, deck, | +105,000 |
| pools, sheds, etc. | deck, sheds | barn, fence | , | barn, shed | , | det garage | |
| fireplace | 2 fireplaces | fireplace | +2.000 | no fireplace | +3.000 | fireplace | +2,000 |
| Net Adjustment (total) | | | \$ 41,300 | | \$ 263,000 | | \$ 221,300 |
| ., | | Net Adj. 7.5 % | | Net Adj. 70.1 % | | Net Adj. 65.9 % | |
| Adjusted Sale Price | | Gross Adj. 31.9% | | Gross Adj. 81.9 % | | Gross Adj. 73.6 % | |
| | ent sale history | sold 3/27/2014 f | | sold 09/15/2015 | | no recent sale | |
| History | · · . , | | +, | | +==0,000 | | · · · - · · · · · · · · · · · · · · · · |
| Comments and reconciliation | of the cales comparis | on annroach. | The compo | rable sales indicat | o o porrow ror | nge in value for the | cubiost |

Comments and reconciliation of the sales comparison approach: The comparable sales indicate a narrow range in value for the subject property. All of the comparable sales selected for the sales comparison analysis are located in the same general marketing area as the subject property. Sales #2, #4 & #5 are located in closest proximity to the subject property. Sales #1 & #2 are the most recent sales. Sale #1 requires the least absolute adjustment. Sales #1, #3 & #4 are given the most weight in the reconciliation of value. SEE ATTACHED ADDENDUM.

Indication of Value by Sales Comparison Approach \$ 555,000

^{*}NOTICE: The Appraisal Institute publishes this form for use by appraisers where the appraiser deems use of the form appropriate. Depending on the assignment, the appraiser may need to provide additional data, analysis and work product not called for in this form. The Appraisal Institute makes no representations, warranties or guarantees as to, and assumes no responsibility for, the data, analysis or work product, or third party certifications, verifications, data specifications, scores, indexes, or valuation tools, used or provided by the individual appraiser(s) or others in the specific contents of the Al Reports®. Al Reports® Al-100.05 Appraisal Report - Residential© Appraisal Institute 2017, All Rights Reserved

ADDITIONAL COMPARABLE SALES

| Client: | Schlichtemier, Veda | Client File #: | |
|-------------------|------------------------------------|-------------------|---------|
| Subject Property: | 434 Highway W, Foristell, MO 63348 | Appraisal File #: | 0003603 |

| SALES CO | MPARISON APF | PROACH | | | | | | | | | | | |
|---------------|--|--|-----------|--------------|----------|------------------|--------------|---------------|-----------------|------------|-------------------|--------|-----------|
| | ITEM | SUBJ | ECT | CO | MPARIS | SON 4 | СО | MPARI | SON 5 | COI | MPARIS | SON | 6 |
| Address | 434 Highway | W | | 628 Schul | tz Ct | | 636 Schu | Itz Ct | | | | | |
| | Foristell, MO | 63348 | | Foristell, N | иO 6334 | 18 | Foristell, I | MO 6334 | 18 | | | | |
| Proximity to | Subject | | | 0.92 miles | NW | | 1.03 miles | s NW | | | | | |
| Data Source | e/ | | | county red | cords, | | county re | cords, | | | | | |
| Verification | | | | MLS/Fatho | om Realt | y - STL | MLS/Coldwe | ell Banker - | Gundaker | | | | |
| Original List | t Price | \$ | | | | \$ 435,000 | | | \$ 675,000 | | | \$ | |
| Final List Pr | ice | \$ | | | | \$ 435,000 | | | \$ 625,000 | | | \$ | |
| Sale Price | | \$ | | | | \$ 450,000 | | | \$ 565,000 | | | \$ | |
| Sale Price 9 | % of Original List | | % | | | 103.4 % | 1 | | 83.7 % | | | | % |
| | % of Final List | | % | | | 103.4 % | 1 | | 90.4 % | | | | % |
| Closing Dat | | | | 07/01/202 | :1 | | 09/24/202 | 21 | | | | | |
| Days On Ma | | | | 5 days | | | 19 days | | | | | | |
| | Living Area | \$ | | \$ 292.97 | | | \$ 373.68 | | | \$ | | | |
| , | <u> </u> | DESCRI | PTION | DESCRI | PTION | + (-) Adjustment | | PTION | +(-) Adjustment | DESCRIF | TION | +(-) A | djustment |
| Financing T | ype | cash equi | valent | conventio | nal | | cash | | | | | () | |
| Concession | | transactio | | no conces | | | | | | | | | |
| Contract Da | nte | 06/13/202 | | 06/07/202 | | +27.000 | 09/01/202 | 21 | +25,400 | | | | |
| Location | | average | _ | average | • | | average | | 20,100 | | | | |
| Site Size | | 6.88 Acre | s | 5.98 acres | S | +19.600 | 13.22 acr | es | -138,100 | | | | |
| Site Views/ | Appeal | average-g | | average | - | | average-g | | 100,100 | | | | |
| Design and | • • | ranch/ave | • | ranch/avg | -aood | | ranch/ave | | | | | | |
| | onstruction | 1 | | bv/avg-go | _ | | bv/averag | | -5,000 | | | | |
| Age | | 53 | | 30 years | | | 37 years | ,- | -32,000 | | | | |
| Condition | | average | | good | | | average-g | boor | -10,000 | | | | |
| Above Grad | le Bedrooms | Bedrooms | 5 | Bedrooms | 3 | , | Bedrooms | 3 | 10,000 | Bedrooms | | | |
| Above Grad | | Baths | 3 | Baths | 2 | +7,500 | | 2 | +7,500 | | | | |
| Gross Living | g Area | | 36 Sq.Ft. | 1.53 | 6 Sq.Ft. | +33,800 | | 12 Sq.Ft. | +34,800 | | Sq.Ft. | | |
| Below Grad | <u>- </u> | 100% bas | | full basem | | 100,000 | full basen | | 101,000 | | | | |
| Below Grad | e Finish | 22% finish | | equal fin + | | | no finish/r | | +15,000 | | | | |
| Other Living | | none | 1 . 11/0 | none | 11/0 | | none | 10 W/O | 110,000 | | | | |
| | , | | | | | | | | | | | | |
| Functional l | Jtility | average | | average | | | average | | | | | | |
| Heating/Cod | | fwa/centra | al | fwa/centra | al | | fwa/centra | al | | | | | |
| Car Storage | | | | 2 car gara | | +2 000 | 2 car gara | | +2,000 | | | | |
| — <u> </u> | ecks, patios | | | prch, deck | | | porch, de | _ | +75,000 | | | | |
| pools, shed | | deck, she | | barn, fenc | | 1100,000 | shed, fen | | 173,000 | | | | |
| fireplace | JO, 610. | 2 fireplace | | fireplace | | +2 000 | no firepla | | +3,000 | | | | |
| Net Adjustn | nent (total) | - mopiace | | Періасе | П- | \$ 115,900 | | <u> </u> | \$ -22,400 | | \neg - \dashv | \$ | |
| Hot Aujustii | ion (total) | | | Net Adj. | 25.8% | , | Net Adj. | 4 % | | Net Adj. | <u> </u> | | |
| Adjusted Sa | ale Price | | | Gross Adj. | 66.2 % | | Gross Adj. | 4 % 61.6 % | | Gross Adj. | % % | | |
| Prior Transf | | I ent sale his | tory | | | or \$330,000 | | | es history | aiuss Auj. | /0 | Ψ | |
| History | iei i no rece | in sale ills | когу | 30/0 6/0 | J/ZUI/ I | Oι φυσυ,000 | 11016 | CEIIL SAII | co motory | | | | |
| i liotol y | | | | <u> </u> | | | <u> </u> | | | <u> </u> | | | |

Comments: The comparable sales indicate a narrow range in value for the subject property. All of the comparable sales selected for the sales comparison analysis are located in the same general marketing area as the subject property. Sales #2, #4 & #5 are located in closest proximity to the subject property. Sales #1 & #2 are the most recent sales. Sale #1 requires the least absolute adjustment. Sales #1, #3 & #4 are given the most weight in the reconciliation of value. SEE ATTACHED ADDENDUM.

ADDITIONAL COMPARABLE SITES

| Client: | Schlichtemier, Veda | Client File #: | |
|-------------------|------------------------------------|-------------------|---------|
| Subject Property: | 434 Highway W, Foristell, MO 63348 | Appraisal File #: | 0003603 |

| SITE VALUATION | | | | | | - | 2011747 | |
|---------------------------|-------------|------------------|---------------------|----------------|----------------------|--------------|------------------|-----------------|
| ITEM | 1 | SUBJECT | COMPARIS | SON 4 | COMPARI | SON 5 | COMPAR | ISON 6 |
| Address 434 | 4 Highway | W | 6.97 acres on She | pherd Lane | 3.55 acres Dietric | h Road | 311 Lopin Court | |
| For | ristell, MO | 63348 | Foristell, MO 633 | 48 | Foristell, MO 633 | 48 | Foristell, MO 63 | 348 |
| Proximity to Subje | ect | | 2.3 miles SE | | 3 miles N | | 4.3 miles N | |
| Data Source/ | | | county records, | | county records, | | county records, | |
| Verification | | | MLS/Berkshire Hath | naway-Alliance | MLS/Berkshire Hathaw | ay - Select | MLS/Remax - Ed | dge |
| Sales Price | | \$ | | \$217,500 | | \$96,000 | | \$ 180,000 |
| Price / Acre | | \$ | | \$ 31,205.16 | | \$27,042.25 | | \$ 31,250.00 |
| Sale Date | | 06/13/2022 | 12/29/2021 | +6,500 | 12/02/2021 | +3,400 | 10/29/2021 | +7,200 |
| Location | | average | average | | average | | average | |
| Site Size | | 6.88 Acres | 6.97 acres | -2,000 | 3.55 acres | +72,500 | 5.76 acres | +24,400 |
| Site View | | average-good | average | +10,000 | average | +10,000 | average | +10,000 |
| Site Improvement | ts | none | none | | none | | none | |
| utilities | | public water | none | +10,000 | none | +10,000 | none | +10,000 |
| | | | | | | | | |
| Net Adjustment | | | <u> </u> | \$ 24,500 | | \$ 95,900 | <u> </u> | \$ 51,600 |
| | | | Net Adj. 11.3 % | | Net Adj. 99.9 % | | Net Adj. 28.7 | % |
| Indicated Value | | | Gross Adj. 13.1 % | \$ 242,000 | Gross Adj. 99.9 % | \$ 191,900 | Gross Adj. 28.7 | % \$ 231,600 |
| Prior Transfer History | no recer | nt sales history | no recent sal | es history | sold 03/02/2021 | for \$89,900 | no prior sa | es history |
| History | | | rea has few sales s | | | | · | |

Comments: The subject's marketing area has few sales of vacant sites. All of the comparable sales utilized above are located in the same general marketing area as the subject property. Sales #1, #2 & #3 are the most recent sales. Sales #3, #4 and #5 are located in closest proximity to the subject property. Sales #1 & #4 are most similar in terms of size. Sales #1, #2 & #4 require the least absolute adjustment. Sales #1, #2 & #3 are given the most weight in the reconciliation of value. The subject site has an estimated contributory value of \$230,000.

Sunnlemental Addendum

| | | Supplemental Addendum | File | No. 0003603 | |
|------------------|---------------------|-----------------------|----------|----------------|--|
| Owner | Schlichtemier Trust | | | | |
| Property Address | 434 Highway W | | | | |
| City | Foristell | County St. Charles | State MO | Zip Code 63348 | |
| Client | Schlichtemier Veda | | | | |

ADDENDUM

Statistics provided for the Greater St. Louis Metropolitan area show some stability in employment during the past 8-10 years. Since the subject's area is generally considered as a "bedroom community" of commuters to the St. Louis and St. Louis County areas, employment factors and other economic concerns will likely impact demand.

The average marketing period for single-family residences in the subject's marketing area as delineated in the neighborhood section of this report and price range (\$300,000-\$600,000) for the past year was 16 days. The average days on market for the current listings is 24 days. Data compiled from the local multiple listing service indicates that the marketing area and price range had an absorption rate of 47.33 units per month for the past year. At this rate, the area and price range has a .76 month supply. The subject property has an estimated exposure time of 60 days.

The value estimate provided in this report contains no value attributable to any personal property items that may be located on the subject premises.

According to county records, the current owner purchased the subject property in excess of three years prior to the date of the appraisal. According to the local multiple listing service, the subject property has not been offered for sale within the past three years. The site has an estimated contributory value of \$230,000.

The comparable sales chosen for the sales comparison analysis are located in the same general marketing area as the subject property. The population density in the subject's market is low in comparison to the entire St. Louis Metropolitan Area. Comparable sales must frequently be selected that are located some distance from the subject property. Each of the comparable sales selected for the sales comparison analysis can be considered as a reasonable substitute for purchase as compared to the subject property.

Sale #1 (21 Timberland Drive) is a 42 year-old, ranch-style, log residence located in a nearby, competitive development. The site for this sale (7.48 acres) is slightly larger than the subject site, The site has no pond/lake (inferior view). The house is superior to the subject in terms of quality of design (vaulted ceilings). The residence is similar to the subject in terms of quality of construction. The house is reported to be in good physical condition with new flooring and windows. The residence is smaller than the subject. The walkout basement has finished living area consisting of a family room, a den and a bath. The residence has a two-car, attached garage. The rear yard contains a patio. The house has a fireplace. The fenced property includes an out-building/barn (40 X 90).

Sale #2 (942 Highway W) is a 68 year-old, ranch-style residence located in a nearby, competitive area. The property has a smaller site (3.04 acres) with no pond/premium view. The residence is similar to the subject in terms of quality of design and quality of construction. The updated house is reported to be in good physical condition with a new roof, furnace and interior paint. The residence is smaller than the subject, and the house only has 1.5 baths above grade. The house has a small cellar. The residence has a no garage. The rear yard contains a deck. The house has no fireplace. The property includes two out-buildings (32 X 50) and (24 X 50).

Sale #3 (1100 Highway T) is a 52 year-old, ranch-style residence located in a nearby, competitive area. The property has a smaller site (3 acres) with no premium view. The house is similar to the subject in terms of quality of design. The residence is superior to the subject in terms of quality of construction (full brick exterior). The house is reported to be similar to the subject in terms of physical condition. The residence is smaller than the subject. The walkout basement has finished living area consisting of a bath. The residence has a two-car, attached garage. The rear yard contains a deck. The house has a fireplace. The property includes a full brick, three-car, detached garage (apx. 23 X 35).

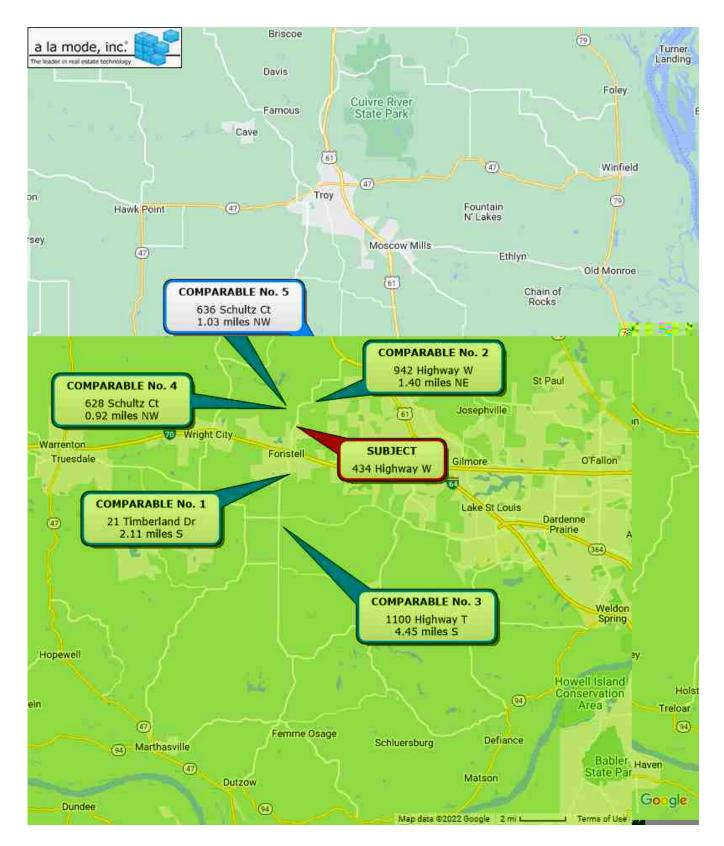
Sale #4 (628 Schultz Court) is a 30 year-old, ranch-style residence located in a nearby, competitive area. The slightly smaller site (5.98 acres) adjoins a small lake (similar view). The house is superior to the subject in terms of quality of design (vaulted ceilings). The residence is also superior to the subject in terms of quality of construction (superior flooring, full brick exterior). The house is reported to be in good physical condition with updated furnace and flooring. The residence is smaller than the subject, and the house only has two baths above grade. The walkout basement has finished living area consisting of a rec room, a den, a bedroom and a bath. The residence has a two-car, attached garage. The rear yard contains a deck and a patio. The house has a fireplace. The fenced property includes a smaller out-building (30 X 40).

Sale #5 (636 Schultz Court) is a 37 year-old, ranch-style residence located in a nearby, competitive area. The larger site (13.22 acres) contains a lake (similar view). The house is similar to the subject in terms of quality of design. The residence is superior to the subject in terms of quality of construction (full brick exterior). The house is reported to be in average to good physical condition with some updated flooring. The residence is smaller than the subject, and the house only has two baths above grade. The basement has no finished living area or walkout. The residence has two-car, attached garage. The rear yard contains a deck. The house has no fireplace. The fenced property includes an out-building (36 X 70).

In conclusion, the comparable sales indicate a narrow range in value for the subject property. All of the comparable sales selected for the sales comparison analysis are located in the same general marketing area as the subject property. Sales #2, #4 & #5 are located in closest proximity to the subject property. Sales #1 & #2 are the most recent sales. Sale #1 requires the least absolute adjustment. Sales #1, #3 & #4 are given the most weight in the reconciliation of value.

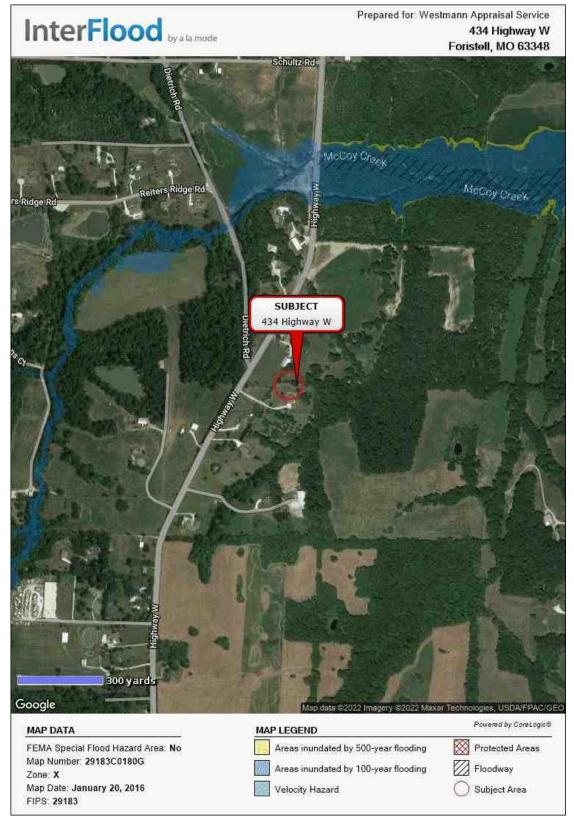
Location Map

| Owner | Schlichtemier Trust | | | | | |
|------------------|---------------------|--------------------|----------|----------|-------|--|
| Property Address | 434 Highway W | | | | | |
| City | Foristell | County St. Charles | State MO | Zip Code | 63348 | |
| Client | Schlichtemier Veda | | | | | |



Flood Map

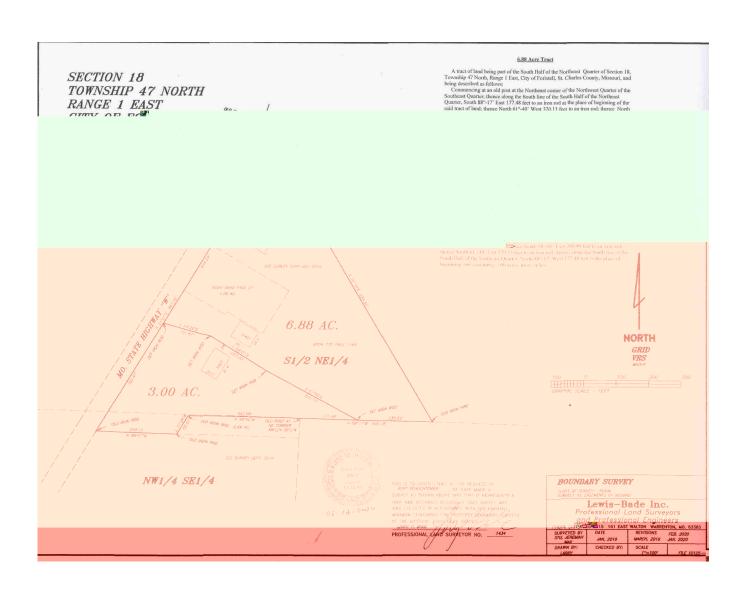
| Owner | Schlichtemier Trust | | | |
|------------------|---------------------|----------------------------|------------|-------|
| Property Address | 434 Highway W | | | |
| City | Foristell | County St. Charles State M | O Zip Code | 63348 |
| Client | Schlichtemier Veda | | | |



Survey

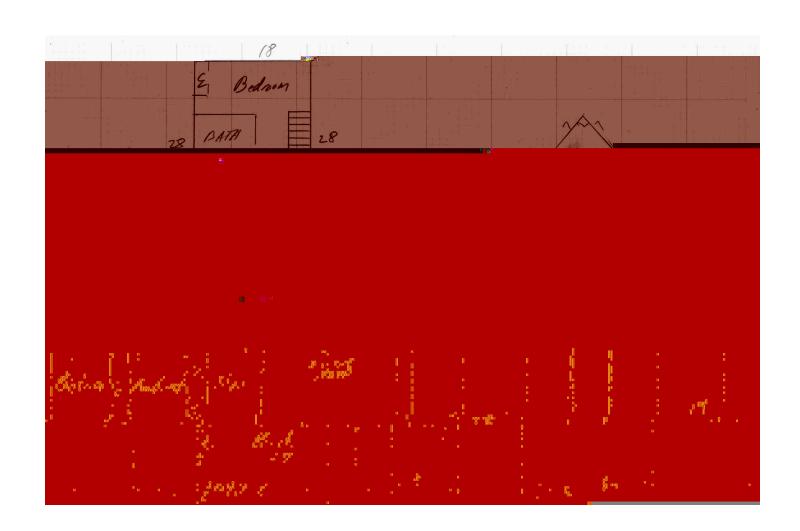
| Owner | Schlichtemier Trust | | |
|------------------|---------------------|--------------------------------------|-------|
| Property Address | 434 Highway W | | |
| City | Foristell | County St. Charles State MO Zip Code | 63348 |
| Client | Schlichtemier, Veda | | |

The subject's site is the 6.88 acre parcel depicted below.



Floor Plan

| Owner | Schlichtemier Trust | | | |
|------------------|---------------------|-----------------------------|----------|-------|
| Property Address | 434 Highway W | | | |
| City | Foristell | County St. Charles State MO | Zip Code | 63348 |
| Client | Schlichtemier, Veda | | | |



BUILDING AREA ADDENDUM

Main File No. 0003603

| Borrower | Schlichtemier Trust | | Fi | le No. | |
|------------------|---------------------|--------------------|-------------|--------------|--|
| Property Address | 434 Highway W | | | | |
| City | Foristell | County St. Charles | State MO Zi | p Code 63348 | |
| Landar | Schlichtemier Veda | | | | |

| | ving Area (GLA) uilding Area (GBA) | - | 2,286 S.F. 5,340 S.F. |
|--|---------------------------------------|--|--|
| Areas | Square Footage | | |
| Basement Level 1 Level 2 Level 3 Garage Other | 2,286 2,286 768 | s.f. s.f. s.f. s.f. s.f. s.f. | 43% of GBA 43% of GBA % of GBA % of GBA 14% of GBA GBA GBA |

| Area Dir | mensions | | , | Type of a | Area | | Level | |
|----------------------|----------------|-------------------------------|---|-----------|--------------|-----|-------|-------|
| Measurements 32.00 | Factor 1.00 = | Area 1,782 504 1,782 504 768 | | | Garage Other | One | Two | Three |

Subject Photos

| Owner | Schlichtemier Trust | | | |
|------------------|---------------------|--------------------|----------|----------------|
| Property Address | 434 Highway W | | | |
| City | Foristell | County St. Charles | State MO | Zip Code 63348 |
| Client | Schlichtemier Veda | | | |





Subject - Front Subject - Front





Subject - Rear Subject - Rear





Street Scene Street Scene

Out - Buildings

| Owner | Schlichtemier Trust | | |
|------------------|---------------------|--------------------------------------|-------|
| Property Address | 434 Highway W | | |
| City | Foristell | County St. Charles State MO Zip Code | 63348 |
| Client | Schlichtemier, Veda | | |





Shed Shed

Comparable Photo Page

| Owner | Schlichtemier Trust | | | | |
|------------------|---------------------|--------------------|----------|----------------|--|
| Property Address | 434 Highway W | | | | |
| City | Foristell | County St. Charles | State MO | Zip Code 63348 | |
| Client | Schlichtemier Veda | | | | |



Comparable 1
21 Timberland Dr



Comparable 2

942 Highway W



Comparable 3

1100 Highway T

Comparable Photo Page

| Owner | Schlichtemier Trust | | |
|------------------|---------------------|--------------------------------------|-------|
| Property Address | 434 Highway W | | |
| City | Foristell | County St. Charles State MO Zip Code | 63348 |
| Client | Schlichtemier, Veda | | |



Comparable 4 628 Schultz Ct



Comparable 5 636 Schultz Ct

| Client: | Schlichtemier, Veda | Client File #: | |
|-------------------|------------------------------------|-------------------|---------|
| Subject Property: | 434 Highway W. Foristell, MO 63348 | Appraisal File #: | 0003603 |

| οт | ATEMENT OF ACCUMENTIONS AND LIMITING CONDITIONS |
|-------------|---|
| | ATEMENT OF ASSUMPTIONS AND LIMITING CONDITIONS s appraisal is subject to the following assumptions and limiting conditions: |
| • | This report is prepared using forms developed and copyrighted by the Appraisal Institute. However, the content, analyses, and opinions set forth in this report are the sole product of the appraiser. The Appraisal Institute is not liable for any of the content, analyses, or opinions set forth herein. |
| | No responsibility is assumed for matters legal in character or nature. No opinion is rendered as to title, which is assumed to be good and marketable. All existing liens, encumbrances, and assessments have been disregarded, unless otherwise noted, and the property is appraised as though free and clear, having responsible ownership and competent management. |
| | I have examined the property described herein exclusively for the purposes of identification and description of the real property. The objective of my data collection is to develop an opinion of the highest and best use of the subject property and make meaningful comparisons in the valuation of the property. The appraiser's observations and reporting of the subject improvements are for the appraisal process and valuation purposes only and should not be considered as a warranty of any component of the property. This appraisal assumes (unless otherwise specifically stated) that the subject is structurally sound and all components are in working condition. |
| | I will not be required to give testimony or appear in court because of having made an appraisal of the property in question, unless specific arrangements to do so have been made in advance, or as otherwise required by law. |
| • | I have notedoped and vance, iE otheet |
| | |
| \boxtimes | |
| | |

| Client: | Schlichtemier, Veda | a | | Client File #: | | | | | |
|---|--|---|---------------------------------|--|-----------------------|--|--|--|--|
| Subject Property: | 434 Highway W, Fo | oristell, MO 63348 | | Appraisal File #: | 0003603 | | | | |
| ABBRAIGED CEDTIEN | | | | | | | | | |
| APPRAISER CERTIFIC | | diafe | | | | | | | |
| - | certify that, to the best of my knowledge and belief: | | | | | | | | |
| ■ The reported analysis | The statements of fact contained in this report are true and correct. The reported analysis, opinions, and conclusions are limited only by the report assumptions and limiting conditions, and are my personal, | | | | | | | | |
| · | l analysis, opinions, an | | | | | | | | |
| | I have no present (unless specified below) or prospective interest in the property that is the subject of this report, and I have no (unless specified below) personal interest with respect to the parties involved. | | | | | | | | |
| I have no bias with res | spect to any property th | nat is the subject of this report o | r to the parties involved w | ith this assignment. | | | | | |
| My engagement in this | s assignment was not o | contingent upon the developing | or reporting predetermined | d results. | | | | | |
| in value that favors the | e cause of the client, th | ment is not contingent upon the ne amount of the value opinion, t nded use of this appraisal. | | • | | | | | |
| My analysis, opinions Professional Appraisa | | e developed, and this report has | been prepared, in conform | nity with the Uniform Standa | ards of | | | | |
| | provided significant rea | al property appraisal assistance this report. | are named below. The spe | ecific tasks performed by the | ose named | | | | |
| ⊠ None □ Na | ame(s) | | | | | | | | |
| As previously identifie the subject of this rep | • | section of this report, the signe | er(s) of this report certify to | o the inspection of the prope | erty that is | | | | |
| Property Inspected by | / Appraiser | ⊠ Yes □ No | | | | | | | |
| Property Inspected by | / Co-Appraiser | ☐ Yes ☐ No | | | | | | | |
| | an appraiser or in any receding acceptance of | other capacity, regarding the prothis assignment: | | of this report within the three vices provided: | -year | | | | |
| ADDITIONAL CERTIF | ICATION FOR APP | RAISAL INSTITUTE MEMB | ERS. CANDIDATES A | ND PRACTICING AFFIL | LIATES | | | | |
| | | te for Designation, or Practicing | | | | | | | |
| • | • | sions were developed, and this dards of Professional Appraisal | | - | irements of | | | | |
| ■ The use of this report | is subject to the require | ements of the Appraisal Institute | relating to review by its d | uly authorized representativ | /es. | | | | |
| | lember of the Appraisa report, I have comple of the Appraisal Institut | eted the continuing | • | | | | | | |
| APPRAISERS SIGNA | TURES | | | | | | | | |
| APPRAISER: | 6 | | CO-APPRAISER: | | | | | | |
| Signature | | | Signature | | | | | | |
| Name <u>Michael Wes</u> | tmann, SRA | | Name | | | | | | |
| Report Date <u>06/22/20</u> | 022 | | Report Date | | | | | | |
| Trainee Licensed [| Certified Resider | ntial 🖂 Certified General 🗀 | Trainee License | ed Certified Residenti | ial Certified General | | | | |
| License # <u>RA 00116</u> | 9 | State MO | License # | | State | | | | |
| Expiration Date 06/30 |)/2022 | | Expiration Date | | | | | | |

Resume and Qualifications

File No. 0003603 Owner Schlichtemier Trust Property Address 434 Highway W State MO City County St. Charles Zip Code 63348 Foristell Client Schlichtemier, Veda

> Michael Westmann, SRA Westmann Appraisal Service 7D Fairways Circle St. Charles, Missouri 63303 (636)946-2236 / (636)946-4462 FAX office@westmannappraisal.com

PROFESSIONAL EXPERIENCE:

Westmann Appraisal Service – Owner/Fee Appraiser (1987 - Present). Saint Charles County Road Commission – Commissioner (2000 - Present). Saint Charles County Board of Equalization – Board Member (2004 - 2011).

Bader & Associates - Fee Appraiser (1986 -1987) completed approximately 1,000 fee appraisals throughout the St. Louis Metro Area.

Wisniewski & Hottle - Fee Appraiser (1984 -1986) completed approximately 1,200 fee appraisals throughout the St. Louis Metro Area.

St. Charles County Tax Assessor - Director of Reassessment (1983) Supervised appraisal staff for the during reassessment of St. Charles County.

St. Charles County Tax Assessor - Deputy Assessor; (1974 -1978, 1981 -1982) Prepared appraisals for Ad Valorem Tax purposes.

Hyams, Westover and Associates - Fee appraiser - 1977.

EDUCATION:

Chaminade College Prep - St. Louis, Missouri (1968 -1971) general studies.

University of Miami - Coral Gables, Florida (1971 -1973) Physical Geography.

Lindenwood College - St. Charles, Missouri (12/89) BA. in Business Administration.

MEMBERSHIPS:

Member of the Appraisal Institute, SRA - 1989 to present

Designated Realtor - State of Missouri - 1987 to present

Certified Residential Real Estate Appraiser - State of Missouri (# RA 001169) 1991 to present

Continued Education and Qualifications

NAIFA - Principles of Residential Real Estate Appraisal - 1977

NAIFA - Income Property Appraising - 1983

Appraisal Institute - Appraisal Procedures - 1983

SREA - An Introduction to Appraising Real Property - SREA 101 - 1985 SREA - Market Extraction - 1989

SREA - Appraisers Guide to the Small Residential Income Property Appraisal Report -1990 SREA - Professional Practice Seminar (exam/passed) - 1990

Appraisal Institute - Real Estate Law for Real Estate Appraisers Appraisal Institute - Feasibility and Highest & Best Use - 1991

Appraisal Institute - Fair Value/What is it & How to Estimate - 1991

Appraisal Institute - Landfills & Their Effect Upon Value - 1991 Appraisal Institute - Tree & Landscape Appraisal - 1992

Appraisal Institute - Uniform Standards of Professional Standards (Part A) 3/1 994

Appraisal Institute - Understanding Limited Appraisals and Reporting Options - Residential - 1995

Lowman & Company - FHA Appraisal Seminar - 1995 Appraisal Institute - Fair Lending and the Appraiser -1996 Appraisal Institute - Advance Writing Skills for the Residential Appraiser -1996

Appraisal institute - Advance Withing Skills for the Residential Appraisal - 1990
Appraisal institute - The Future in Appraising -1996
Appraisal Institute - Standards of Professional Practice, Part A (USPAP) (exam/passed) -1997
Appraisal Institute - Fundamentals of Relocation Appraising -1999
Appraisal Institute - Appraising Manufactured Housing - 1999

Appraisal Institute - Residential Design & Functional Utility -1999 Lowman & Company - USPAP Update - 2000 Lowman & Company - Hot Potatoes for Appraisers - 2000

Appraisal Institute - Online Standards of Professional Practice, Part B -2000

Appraisal Institute - Online Residential Property Construction - 2000

Appraisal Institute - Online Appraising From Blueprints and Specifications - 2000 Appraisal Institute - Standards of Professional Practice, Part A (USPAP) (exam passed) - 2002

Lowman & Company - Appraisal Reviews: Residential/Commercial - 2002 Appraisal Institute - Residential Sales Comparison Approach - 2003

Lowman & Company - State of the Industry Address - 2003 Lowman & Company - How-To's of Marketing Strategy with USPAP Considerations - 2003 Lowman & Company - Secondary Mortgage Marketing Guidelines & USPAP's Influence - 2003

Lowman & Company - National USPAP Update - 2004 Appraisal Institute - Online Course 420: Business Practices & Ethics - 2005

Lowman & Company - Principles of Capitalization - 2006 Worldwide ERC - The Online Relocation Appraisal Training Program - 2006

Appraisal Institute - Maintaining Control: Dealing with Client Pressure - 2007 Lowman & Company - National USPAP Update - 2008 Lowman & Company - Home Inspections - 2008

Lowman & Company - Home Inspections - 2006

Lowman & Company - Mortgage Fraud: A Dangerous Business - 2008

Lowman & Company - "Forms" Seminar - 2009

Missouri Appraisers Advisory Council - Appraising in a Declining Market - 2009

Missouri Appraisers Advisory Council - Make The Most Of The Cost Approach - 2009

Appraisal Institute - Online 7 hour National USPAP Equivalent Course - 2009

Appraisal Institute - Business Practices and Ethics - 2009

Resume and Qualifications

File No. 0003603 Owner Schlichtemier Trust Property Address 434 Highway W State MO City Zip Code 63348 County St. Charles Foristell Client Schlichtemier, Veda

Lowman & Company - How to do a FHA Appraisal - 2010

Worldwide ERC - The Online Relocation Appraisal Training Program - 2011

Lowman & Company - Foreclosures & Short Sales: Dilemmas and Solutions - 2011
Lowman & Company - New Guidelines That Affect Appraisers - 2011
Lowman & Company - National USPAP Update - 2012
Appraisal Institute - Professional's Guide to the Uniform Residential Appraisal Report - 2012

Lowman & Company – How To's of Relocation Appraising - 2013 Lowman & Company - National USPAP Update - 2014

Lowman & Company - Land/Site Techniques for Residential & General Appraisers - 2014

Lowman & Company - Appraisal Reviews Residential and General - 2014 Appraisal Institute - 15 hour National USPAP Equivalent Course - 2014 Appraisal Institute - Online Business Practices and Ethics - 2014

Appraisal Institute - Online Business Practices and Ethics - 2014
Appraisal Institute - Online Cool Tools: New Technology for Real Estate Appraisers - 2014
Appraisal Institute - Online Data Verification Methods - 2014
Lowman & Company - New Guidelines Affect Appraisers - 2015
Lowman & Company - National USPAP Update - 2018
Appraisal Institute - Westover Spring CE Symposium - 2018
Lowman & Company - "Forms" Seminar - 2018
Lowman & Company - Everything Appraiser Needs to Know about Legal Documents - 2018
Appraisal Institute - Spring CE Symposium - 2019
Lowman & Company - National USPAP Update - 2020
Lowman & Company - Market Extraction and Supporting Adjustments - 2020

Lowman & Company - Market Extraction and Supporting Adjustments - 2020
Lowman & Company - Math for Appraisers - 2020
Appraisal Institute - Reviewing Residential Appraisals and Using Fannie Mae Form 2000, 2000-06 - 2020

Appraisal Institute - Online Business Practices and Ethics - 2020

Appraisal Institute - Appraising Condos, Co-ops, and PUDs - 2020
Appraisal Institute - Measure it Right - Using the ANSI Z765-2021 Standard for Residential Properties - 2022
Appraisal Institute - 2022-2023 7-hour Equivalent USPAP Update Course - 2022

LIST OF CLIENTS SERVED: Cendant Mobility **GMAC Relocation** Weichert Relocation Members America Credit Union Anheuser Busch-Employees' Credit Union First State Bank New Frontier Bank Habitat for Humanity **CBC** Bank

Commerce Bank Lindell Bank AmeriCorp Relocation Executive Relocation Missouri Bank National Residential, Inc. US Bank Jerseyville Banking Center



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